



**RECLAMATION**  
*Managing Water in the West*

# Proving Federal Feasibility

Stakeholder Workshop 2019  
Denver, Colorado

# **Proving Federal Feasibility: The Reclamation Planning Process**

**Bill Taylor, Ph.D. Reclamation Law  
Administration Division Acting Manager  
Policy and Administration**

# What is planning and why do we do it?

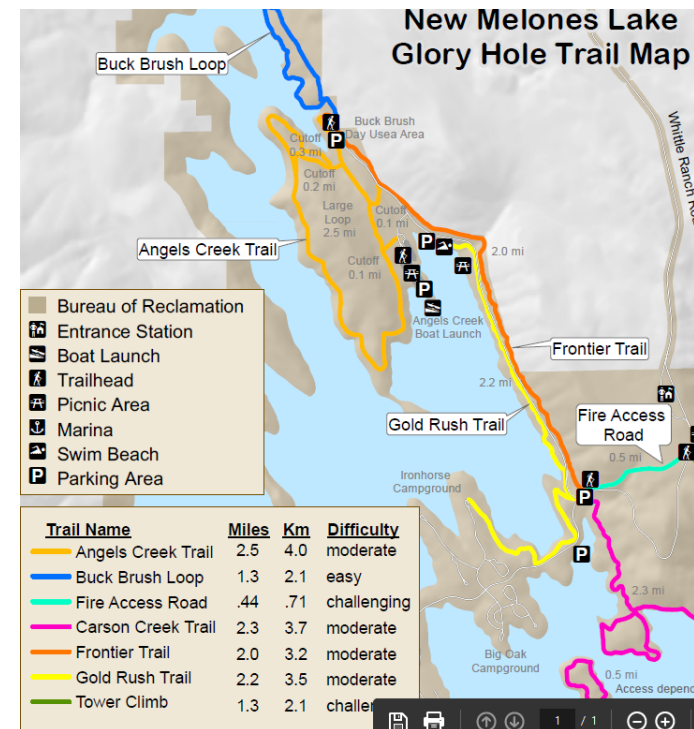
- Planning is the process used to establish a recommended (feasible) Federal investment.
- Planning helps decisionmakers evaluate infrastructure solutions to various problems.





# What defines Federal water resource planning?

- Must provide net public benefits.
- Oriented around feasibility reports, which must be authorized by Congress
- Studies must be cost-shared by non-Federal partner
- Feasibility Study results in a Feasibility Report





# What is Congress' Role

- Congress must authorize Feasibility Studies.
- Resulting Feasibility Report is the basis for recommending project authorization.
- Authorization and appropriations required for construction.
- WIIN Act contains limited study authority.



# **What are the Four 'Pillars' evaluated in a Feasibility Study**

- 1. Environmental Feasibility**
- 2. Financial Feasibility**
- 3. Economic Feasibility**
- 4. Technical Feasibility**

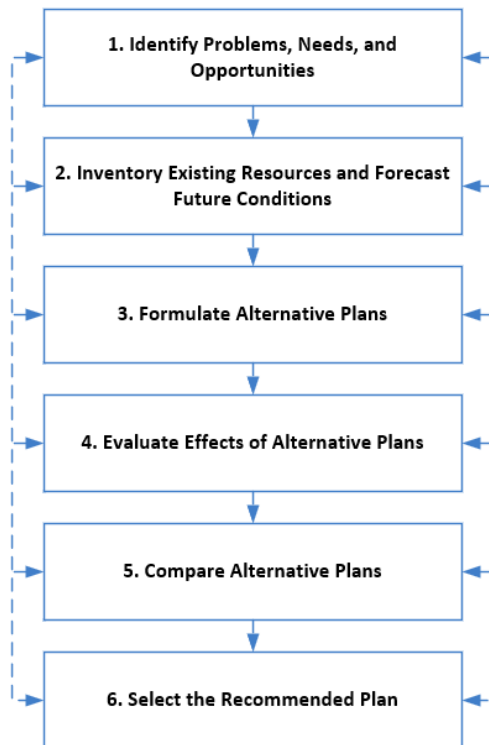
# What documents guide creation of a Feasibility Study

- Statutory authorization
- Principles, Requirements and Guidelines (2013)
- Department of the Interior Manual 701 DM 1 (ASP)
- Reclamation Manual CMP 09-02





# What is happening in a Feasibility Study?



- Evaluating alternative plans
- Evaluating non-structural alternatives
- Often, more than one alternative meets the objective(s).

# **What is evaluated in a Feasibility Study?**

- **Future with and without project**
- **Environmental and financial conditions**
- **Economic effects**
- **Engineering/technical considerations**
- **Each alternative's acceptability, efficiency, effectiveness and completeness**

# Who gets selected in Feasibility Report

- Generally select the plan that maximizes net public benefits
- National Economic Development (NED) alternative
- The Locally Preferred Plan can be selected as long as it provides net public benefits



# The Four 'Pillars'

# **The Four ‘Pillars’: Technical Feasibility**

**Technical Feasibility: considers hydrology, hydraulics, civil, mechanical, geotechnical, electrical, operational, surveying, cost estimates and other.**

**More soon...**

# **The Four ‘Pillars’: Economic Feasibility**

**Economic Feasibility: Considers period of analysis, Federal discount rate, National Economic Development (NED) benefits, monetized and non-monetized, quantified and non-quantified, and willingness to pay.**

**More soon...**



# **The Four ‘Pillars’: Environmental Feasibility**

- **NEPA/Environmental Impact Statement**
- **State-based environmental compliance**
- **Endangered Species Act**
- **Fish & Wildlife Coordination Act**

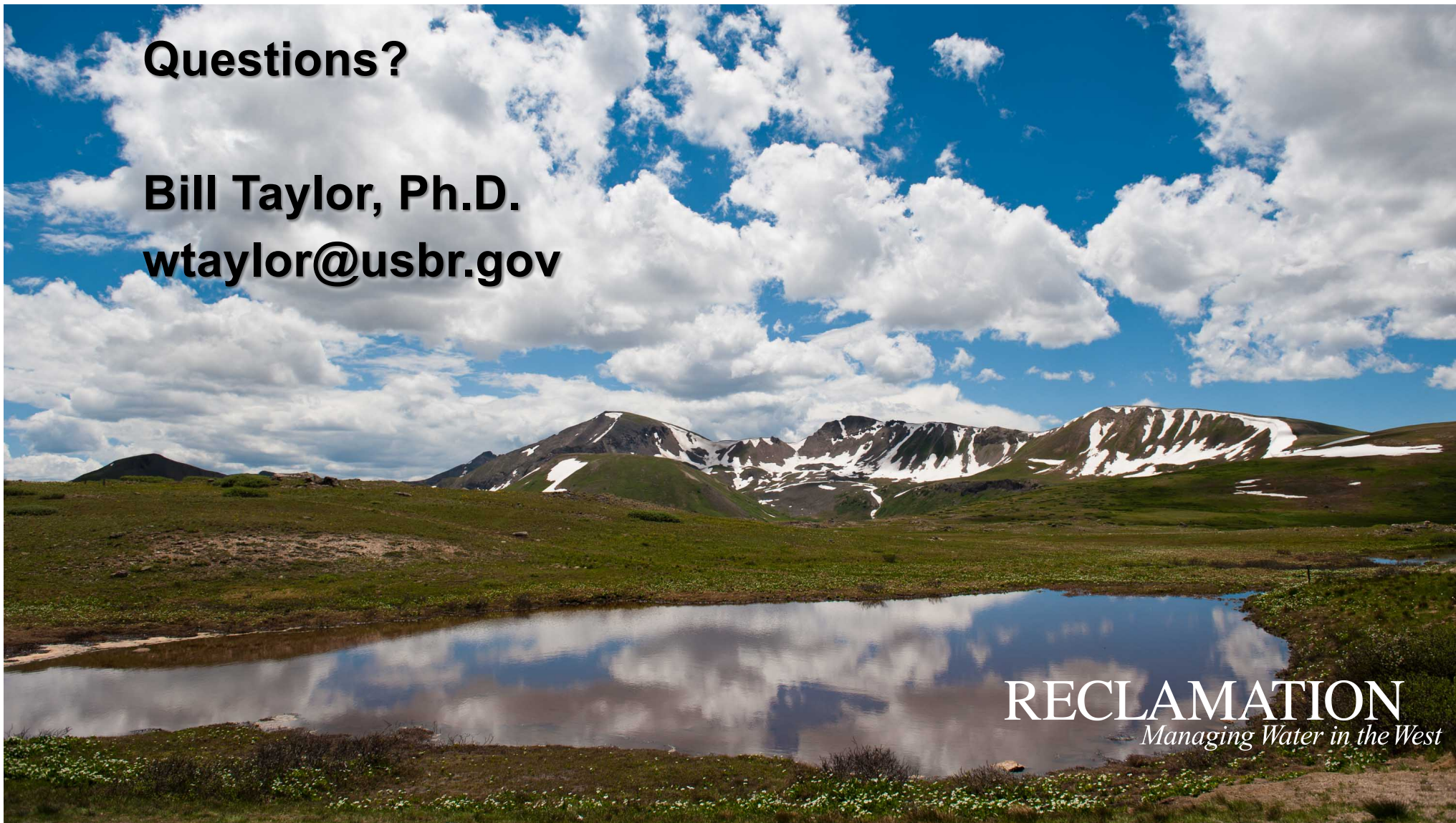
# **The Four ‘Pillars’: Financial Feasibility**

- **Can the users afford it?**

**Questions?**

**Bill Taylor, Ph.D.**  
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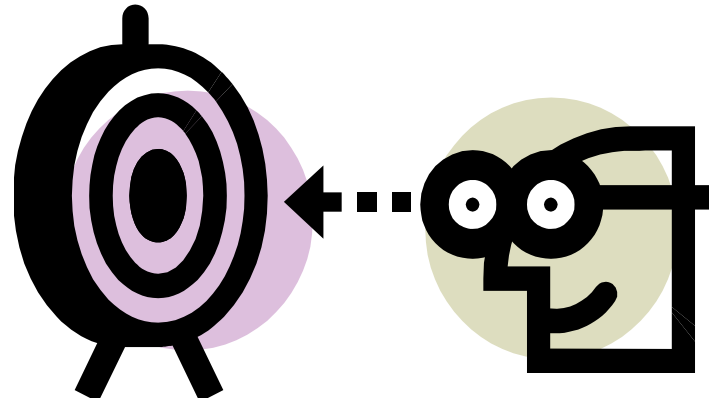


# **Proving Federal Feasibility: Cost Estimating**

**Kristi Evans, PE, DEC Program Manager  
DEC/VP Office**

# Agenda

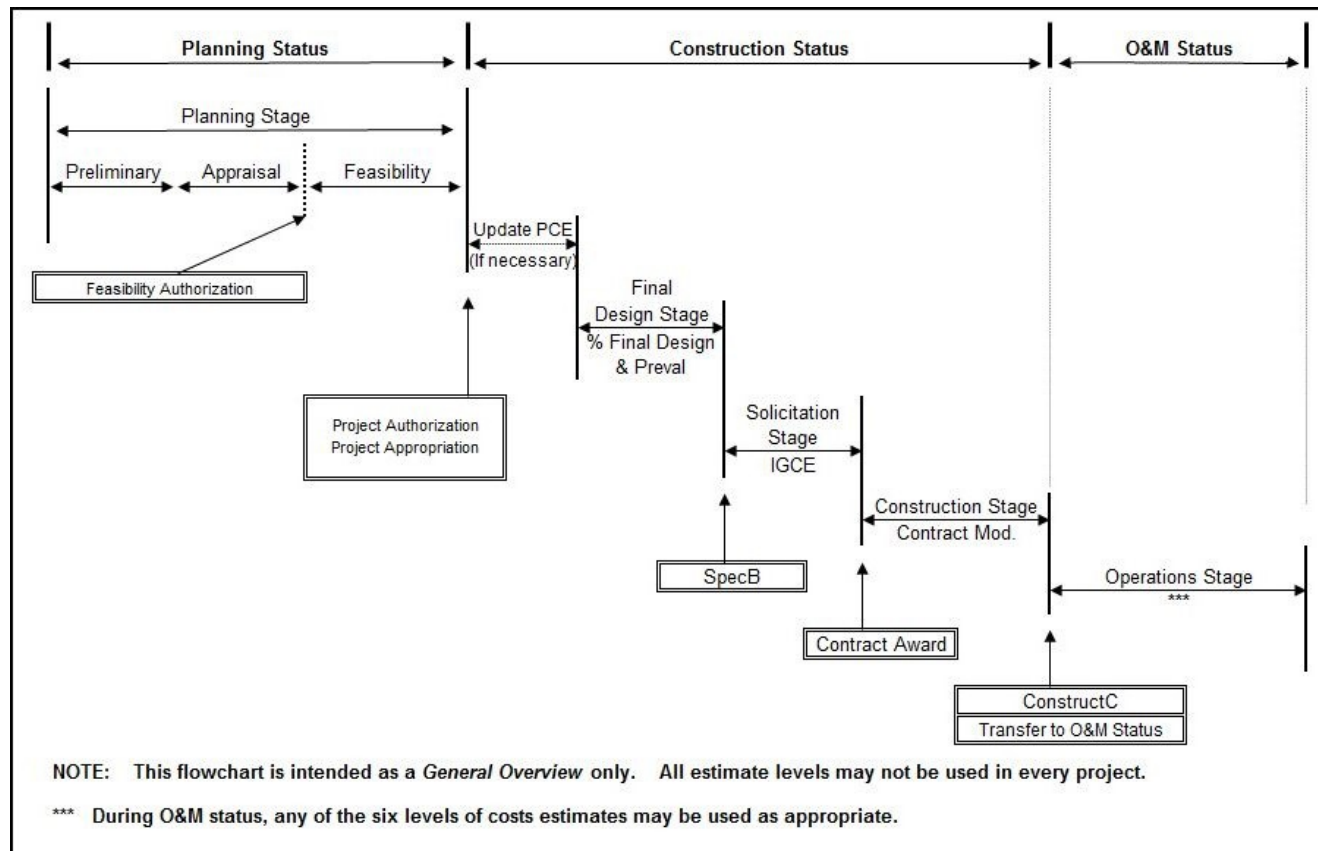
- **Policy/Directive & Standards (D&S)**
- **Project Flowchart – General Overview**
- **Levels of Cost Estimates**
- **Allowances and Costs**



# Policy/Directive & Standards (D&S)

- **Cost Estimating Policy**
  - FAC P09 – Cost Estimating
- **Cost Estimating Directive & Standards (D&S)**
  - FAC 09-01 – Cost Estimating
  - FAC 09-02 – Construction Cost Estimates and Project Cost Estimates (includes Cost Classification)
  - FAC 09-03 – Representation and Referencing of Cost Estimates in Bureau of Reclamation Documents Used for Planning, Design and Construction
- **Policy and D&S can be found at <https://www.usbr.gov/recman/>**

# Project Flowchart – General Overview



# Levels of Cost Estimates

- **Planning**

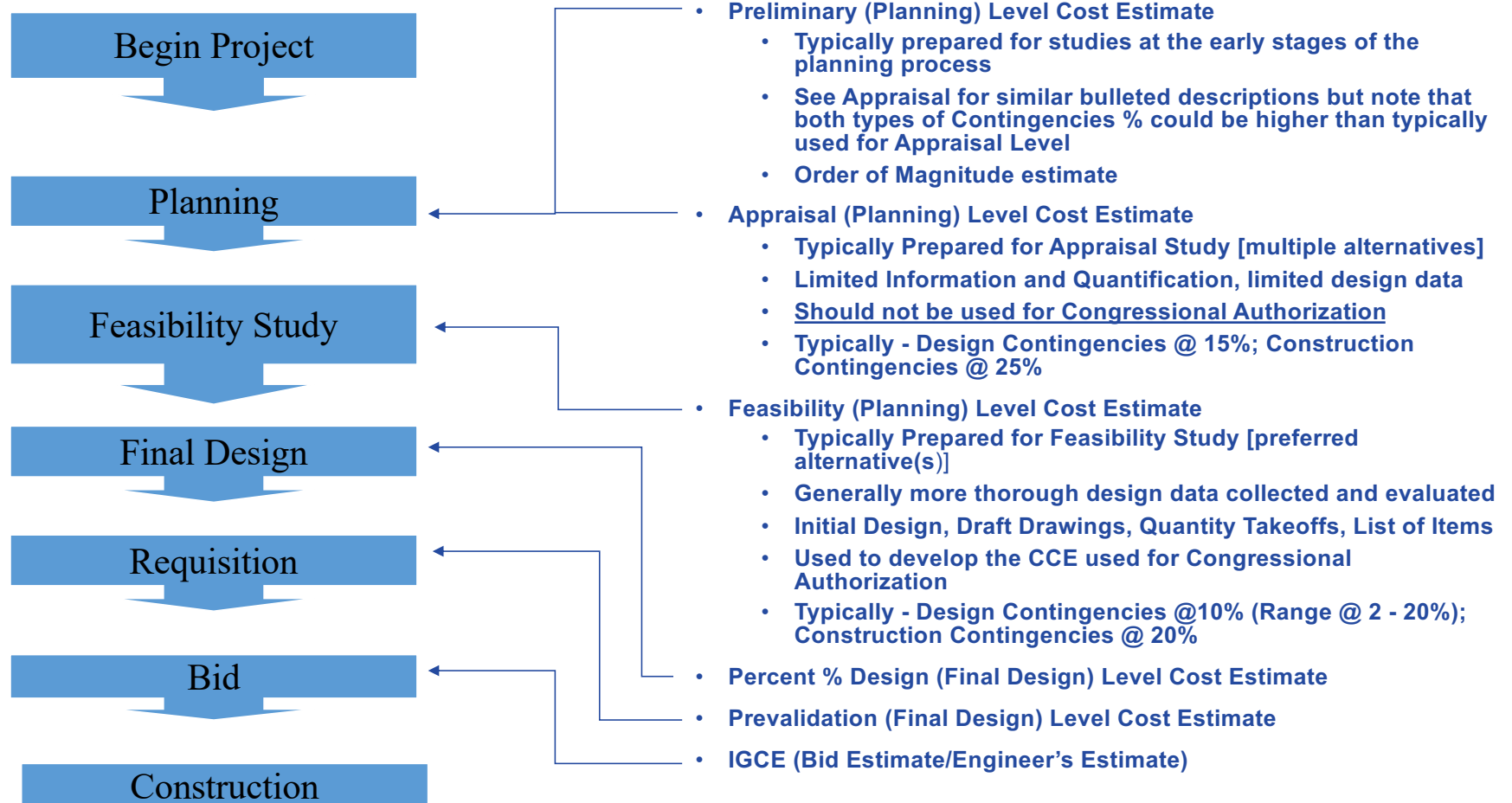
- Preliminary Cost Estimate
- Appraisal Cost Estimate
- Feasibility Cost Estimate

- **Final Design**

- Percent (%) “Final” Design Cost Estimate
- Preval (Prevalidation of Funds Estimate/Funding Estimate)
- IGCE (Independent Government Cost Estimate/Engineer’s Estimate/Bid Estimate)

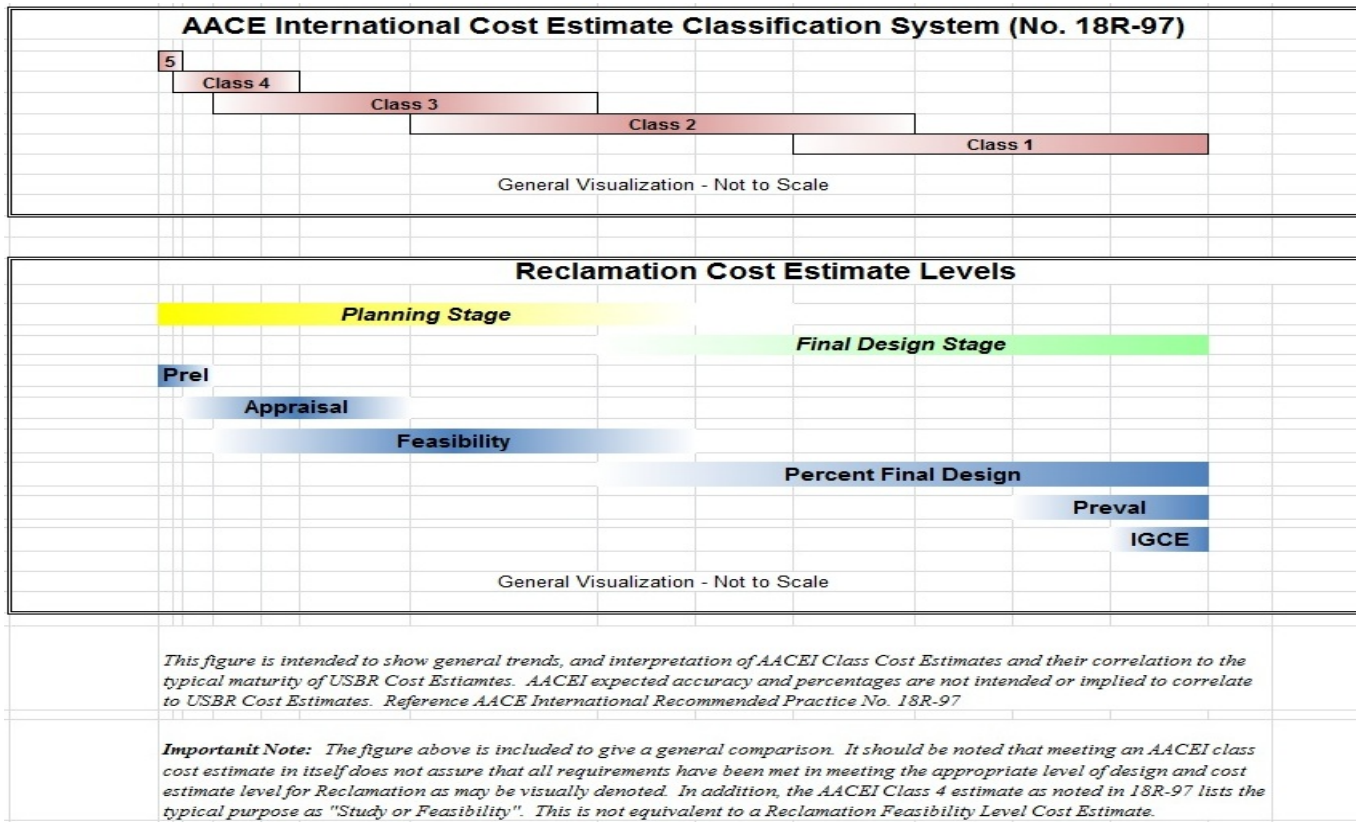


# The Life of a Cost Estimate





# Reclamation vs AACEI Crosswalk



# Cost Estimate Allowances and Costs

*(For Planning and % Final Design Level Cost Estimates)*

- **Cost Estimate Allowances  
(or Adders)**

- Design Contingencies
- Allowance for Procurement Strategy (APS)
- Special Taxes (e.g. TERO, Gross Receipts, etc.)
- Construction Contingencies
- (Adder as needed)  
Escalation – During Construction
- (Adder as needed)  
Escalation – Notice to Proceed (NTP)

- **Types of Costs**

- Contract Cost
- Field Cost
- Non-Contract Costs
- Feature Construction Cost



# Cost Estimate Example

Item	Description	Qty	Unit	Unit Price	Amount
1	Mobilization and Prep Work	1	IS	\$30,000.00	\$30,000.00
2	Excavation for Pipe Trench	4,000	yd3	\$10.00	\$40,000.00
3	Furnish and Install Pipe	5,000	lin ft	\$100.00	\$500,000.00
4	Backfill and Compact Pipe Trench	3,000	yd3	\$20.00	\$60,000.00
	<b>Subtotal w/Mobilization</b>				\$630,000.00
	Allowances: Design Contingencies (@15% + APS @ 3% = 18% (+/-))				\$120,000.00
	Special Taxes: TERO @ 4% (+/-)				\$30,000.00
	<b>Contract Cost</b>				\$780,000.00
	Construction Contingencies @ 25% (+/-)				\$190,000.00
	<b>Field Cost</b>				\$970,000.00
	Non-Contract Cost @ 35% (+/-)				\$330,000.00
	<b>Construction Cost</b>				\$1,300,000.00
	Escalation to NTP @ 3%/year for 3 years				\$100,000.00
	<b>Construction Cost (w/Escl to NTP)</b>				\$1,400,000.00

# Design Contingencies

- “Old terminology” (< 2007) = Unlisted Items to incorporate additional design considerations
- Is an allowance to capture uncertainties and minor items between planning and final design
- There are 3 considerations for Design Contingencies:
  - “Minor” Unlisted Items
  - “Minor” Design and Scope Changes
  - “Minor” Cost Estimate Refinements  
(Meant to be “small piece of the pizza”)

# Construction Contingencies

- “Old terminology” (< 2007) = “Contingencies”
- Construction Contingencies are funds added to the Budget and Cost Estimate *to cover costs incurred after Award* and represent the total anticipated Field Cost
- An allowance for *overruns on quantities, changed site conditions, change orders, etc.*
- Covers typical *uncertainties encountered after Award*

# Changed Site Condition



# **Non-Contract Costs**

**May include some or all of the following:**

- **Lands and Land Rights (project wide)**
- **Relocation of Property by Others (project wide)**
- **Distributive Costs**
  - **Planning (including Geotechnical Investigations)**
  - **Design Data Collection**
  - **PM, Design, and Construction Engineering/Management**
  - **Environmental and Cultural (i.e. NEPA, etc.)**
  - **Other costs**



# Example: Typical Non-Contract Costs Percentages\* (not all inclusive)

- Design data → 8%
- Design → 8%
- Permitting and compliance → 5%
- Preconstruction → 2%
- Construction management → 10%
- Postconstruction → 2%

**Total → 35%** (Example only)

**Note:** The above are to be adjusted for specific conditions on each project (range ~ 20% - 40% (+/-));

\*Percentages are for example only!

# Escalation

- Escalation may be added to all cost components to cover anticipated inflation
- There are two types of escalation considered for cost estimates:
  - Escalation to Notice to Proceed
  - Escalation During Construction

# **Proving Federal Feasibility: Estimating Process Review**

**Kristi Evans, PE, DEC Program Manager  
DEC/VP Office**

# Proving Federal Feasibility: What we have heard

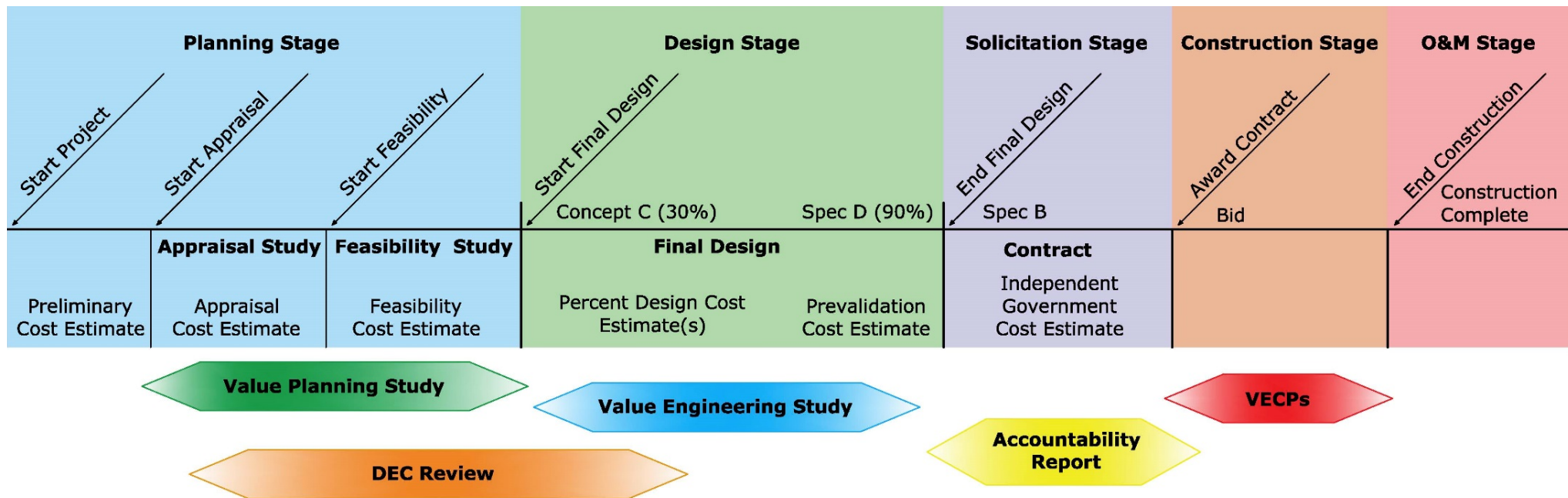
- “Reclamation gold-plates its construction designs.”
- “Reclamation under-estimates benefits and overstates costs.”
- “Reclamation would rather study forever than build anything.”



# Agenda

- **Project Development**
- **Estimating Process Review**
  - Purpose
  - Activities Summary
- **Design, Estimating, & Construction (DEC) Oversight**
  - Purpose
  - Feedback Summary
  - Comparison Review
- **Questions – Please ask throughout the presentation**

# Project Development (Traditional: Design – Bid – Build)



**VECPs – Value Engineering Change Proposals**



# Definitions

**Appraisal Level** - The level of analysis and data collection needed to initially determine the nature of water and related resource problems and needs in a particular area, formulate and assess preliminary alternatives, determine Reclamation interest, and recommend subsequent actions (CMP 09-02).

**Feasibility Level** - The level of analysis and data collection needed to prepare a recommendation to Congress regarding the implementation of a project or plan and, unless no action is recommended, the estimated total cost of implementation (CMP 09-02)

# Estimating Process Review (EPR)

- **Mission:** provide a forum to address Reclamation-wide Cost Estimating related priorities, issues, activities, and to facilitate cost estimating accomplishments
- **Created to evaluate:**
  - Perception of planning level (not final design) cost estimates possibly being conservative
  - Cost/Benefit Analyses potentially adversely affected
  - Perception that viable projects are not being authorized
- **Working Group and Project Management Team (PMT)** lead by DEC Oversight and includes Regional representation, Technical Service Center (TSC), and Policy Office

# **EPR Activities (summary)**

- **Improving benefits estimates**
- **New trainings on cost estimating**
- **Benchmarking strategy**
- **Third party input**
- **Updating cost estimating in the Reclamation Manual**
- **Evaluate, scrutinize the discount rates used**

# Why do we perform DEC Reviews?

- Support successful project accomplishment by verifying major risk and uncertainties have been fully captured within the estimates
- Ensure high quality projects that serve its intended purpose
- Identification of findings/issues from a broad corporate perspective
- Validate technical documents reflect appropriate level of design and estimate (e.g. Feasibility Study includes feasibility level designs and estimates)

Congress set to investigate 'wasteful' GSA spending

April 03, 2012 | By Morgan Little

# Which DEC Reviews?

- **Summary based on 3<sup>rd</sup> Party consultant estimator's opinion.**
- **Four DEC Reviews completed with consultant estimator as a Team Member**
- **Started June 2017 through most recent November 2018**
- **Level of design and cost estimate: Appraisal to Feasibility to 30% Final Design**
- **Designs and cost estimates were prepared by Reclamation only, Reclamation and contractor, and contractor only. (Reclamation means Technical Service Center and/or the Regional/Area Office)**

# Feedback Summary

- **Summary based on 3<sup>rd</sup> Party consultant estimator's opinion.**
- **Quality of the cost estimate related to Reclamation's Policy and Directives and Standards (Manual) as well as compared to industry practice:**
  - **Consultant estimator's opinion is that the cost estimates meet the quality as compared to the Reclamation Manual and industry standards. A few specific minor opinions were noted regarding possibility of missing or not included items.**
- **Accuracy and reasonableness of the cost estimate**
  - **Consultant estimator's opinion that the cost estimates were reasonable.**
  - **All cost estimates reviewed, per consultant estimator's opinion, appeared low but not in a significant way.**



# Comparison Review

- **Black Canyon Powerplant Unit No. 3 Comparison Review**
  - Overall, these two estimates seem very comparable. There were not any major findings during the review.

Estimator	Price Level	Schedule B Contract Cost
TSC (consultant price level)	Sep 2014	\$49,227,500
Consultant	Sep 2014	\$54,280,574
Delta	Sep 2014	(\$5,053,074), approx. 10%

- Quantity takeoffs were done independently although the majority were within the same order of magnitude.
  - This review focused on the total price of cost driver line items.
- **Reviews complete although summaries in-progress**
  - Carter Lake and Pojoaque Basin Regional Water System (PBRWS)

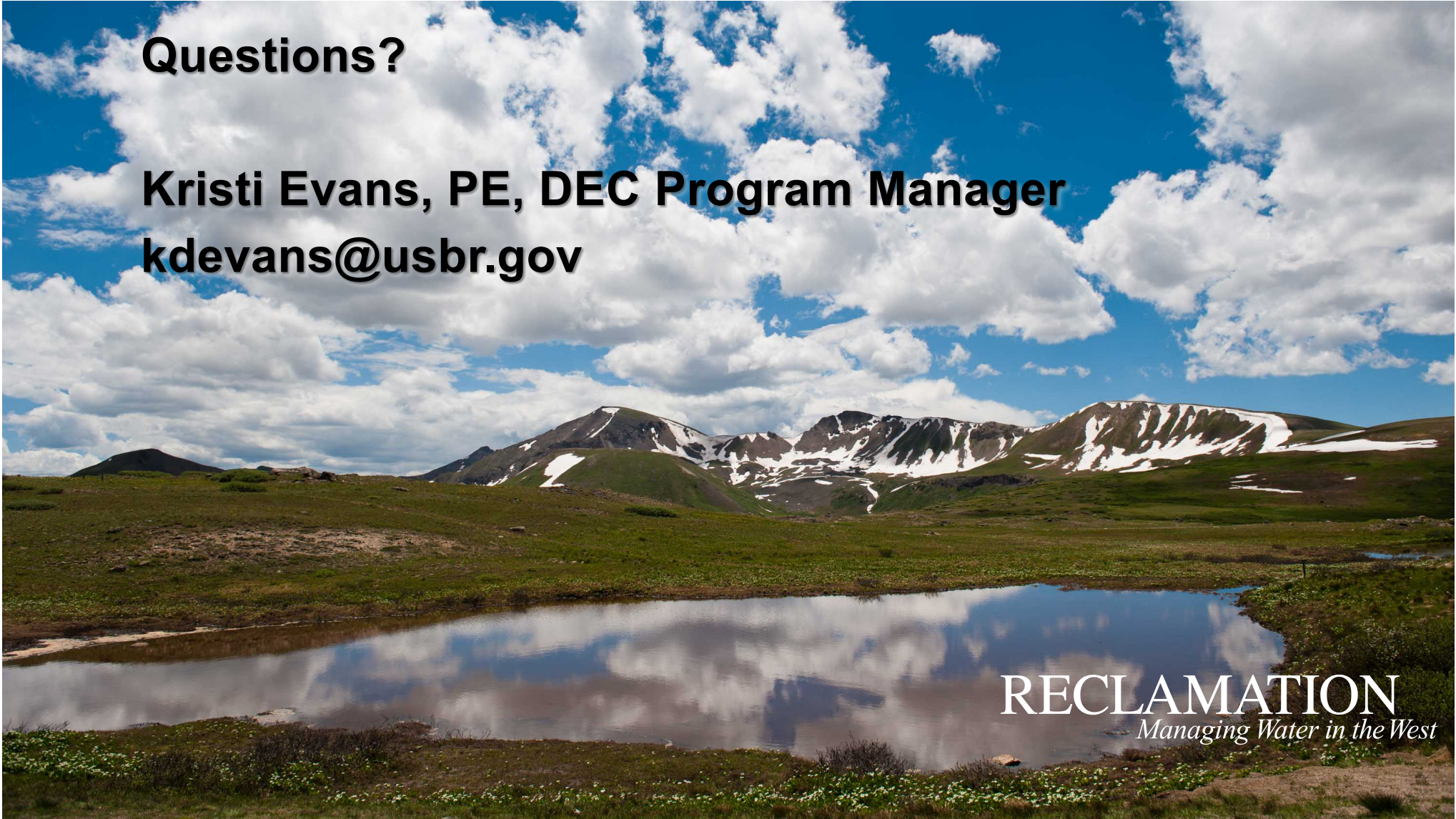
# **Conclusion: What are we doing to improve estimates of benefits and costs?**

- Improving documentation
- New trainings
- Benchmarking and third party input
- Improving our understanding of risk and uncertainty

**Questions?**

**Kristi Evans, PE, DEC Program Manager**  
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# **Proving Federal Feasibility: Economic Feasibility**

**Bill Taylor, Ph.D. Reclamation Law  
Administration Division Acting Manager  
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# Economic Analysis

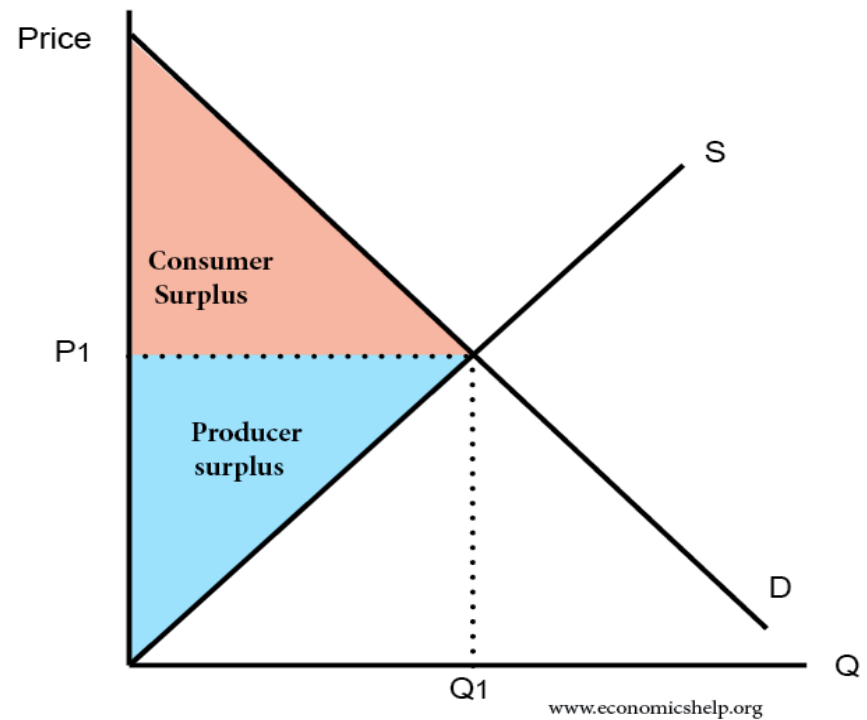
- **Methods**
  - Cost-benefit analysis
  - Cost effectiveness – incremental cost analysis
  - Regional impact analysis (IMPLAN)
- **Period of Analysis: 100 years**
- **Federal Water Resources Discount Rate: 2.875% (FY 2019)**

# A Time of Change for Economics

- **Historically focus solely on:**
  - **Economic performance**
    - Net economic gains
      - B/C comparison
- **Principles, Requirements and Guidelines**
  - **Economic, environmental & social**
    - Monetized and Quantified
    - AND NOW
    - Non-monetized & non-quantified

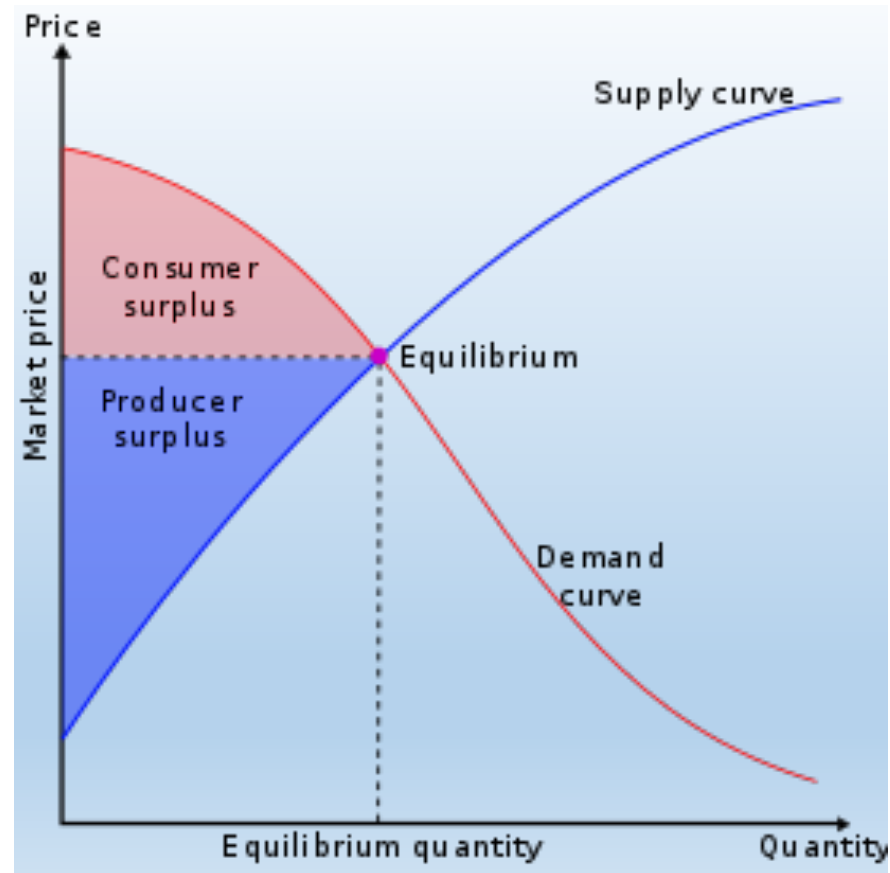
# Economic Benefit Estimation

- Objective is willingness to pay

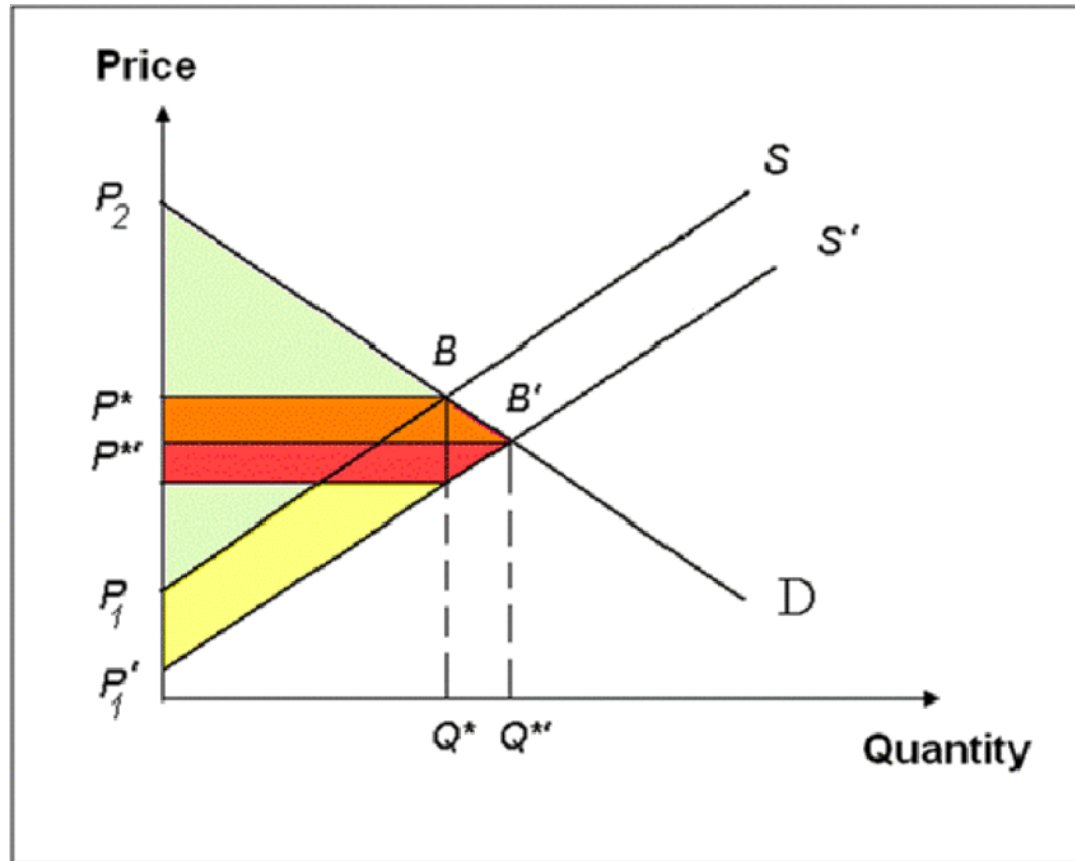




# Economic Benefit Estimation



# Economic Benefit Estimation



# Economic Benefit Estimation

- **In Reality use:**
  - **Market price**
  - **Stated preference**
  - **Change in net income**
  - **Cost of most likely alternative**
  - **Administratively established values**

# Frequently Observed Methods

- **Changes in net income**
  - Irrigation, flood damages
- **Cost of Alternative**
  - Power, Municipal and Industrial, Environmental
- **Administrative Values/Stated Preference**
  - Recreation

# What are some persistent challenges in proving Federal Feasibility

- Valuing non-quantified and monetized benefits
- No single 'approved' method for non-quantified benefits
- Differing standards of feasibility (benefit/cost ratio vs 'net Federal benefits')





**Questions?**

**Bill Taylor, Ph.D.**  
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# **Proving Federal Feasibility: Benefit Risk & Uncertainty**

**Bill Taylor, Ph.D., Reclamation Law  
Administration Division Acting Manager  
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# **What is the goal with respect to risk and uncertainty?**

- **To quantify uncertainty and variability**
- **To ascertain averages, mid-points, most likely outcomes or patterns in risk**
- **To aid selection of alternative**

# Analytical Process

- **Monte Carlo analysis with literature and available data**
- **Evaluate irrigation, recreation, municipal and industrial, and environmental values**
- **Compare Reclamation benefit estimates at 3 study sites with Monte Carlo analysis results**
- **Initial results provide an indication of accuracy by benefit category**

# Monte Carlo Analysis

- **Simulation is based on a PERT probability distribution of values and quantities that determine benefits**
- **The PERT distribution requires the user to define:**
  - **Minimum**
  - **Most Likely**
  - **Maximum values**
- **Used to examine cost estimates**
- **Monte Carlo results are only as good as the input data**

# **Irrigation Gross Revenue Analysis and Benefit Impacts**

- **Applied Monte Carlo to price and yield data and compared to typical Reclamation approach**
- **Results**
  - **General application to Western United States Counties – consistent results**
  - **Nelson Dikes SOD – consistent results**
  - **Glendo/Guernsey SOD – slight overstatement**
- **Conclusion**
  - **Monte Carlo analysis indicates Reclamation approach does not systematically over or understate irrigation benefits**

# Recreation Benefit Analysis

- Applied Monte Carlo to recreation visitation and per visit value data and compared to typical Reclamation approach
- Results
  - General application to Western United States (database values)– No systematic over or under statement of benefits
  - Nelson Dikes SOD – potential overstatement of recreation benefits
  - Glendo/Guernsey SOD (historical visitation)– potential overstatement of non-fishing related benefits, slight understatement of fishing benefits
  - Los Angeles Basin Study (trail mile)– significant underestimate of benefits
- Conclusion
  - Potential understatement of benefits in an urban setting, no indication of a systematic over/under estimate in SOD studies

# **Water Supply Reliability Benefit Analysis**

(Municipal and Industrial water shortage)

- **Applied Monte Carlo in typical Reclamation approach**
  - Values based on study
  - Households served during shortage
- **Results**
  - Los Angeles Basin Study – potentially underestimate of M&I reliability benefits
- **Conclusion**
  - Understate benefits to a moderate degree

# Ecosystem Services Benefit Analysis

- **Applied Monte Carlo in typical Reclamation approach**
  - Benefit based on habitat acre from other studies
  - Open space acreage from project descriptions
- **Results**
  - Los Angeles Basin Study – best estimates potentially overstate benefits
- **Conclusion**
  - Average or best estimates will moderately overestimate



# **Risk and Uncertainty Conclusion**

## **Reclamation methods in limited sample**

- **Irrigation – fairly consistent**
- **Recreation – no systematic over/under estimate except in an urban setting where potentially understated**
- **Water supply reliability (M&I shortage) – moderate understatement of benefits**
- **Ecosystem – Potentially overstate benefits**

**Provides direction for future examination**

**Questions?**

**Bill Taylor, Ph.D.**  
**[wtaylor@usbr.gov](mailto:wtaylor@usbr.gov)**

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# **Conclusions: Proving Federal Feasibility**

- **Reclamation planning process is well defined historically, but continues to evolve**
- **New techniques and data are relevant, as in every field**
- **Reclamation taking steps to improve cost estimation and estimation of benefits**



A scenic view of a river flowing through a forested landscape. The river is filled with numerous dark, smooth rocks of various sizes. The water is a deep blue, reflecting the sky and the surrounding trees. The banks are lined with tall, slender evergreen trees and dense green shrubs. The sky is a clear, bright blue. The overall scene is peaceful and natural.

Any comments or suggestions?

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